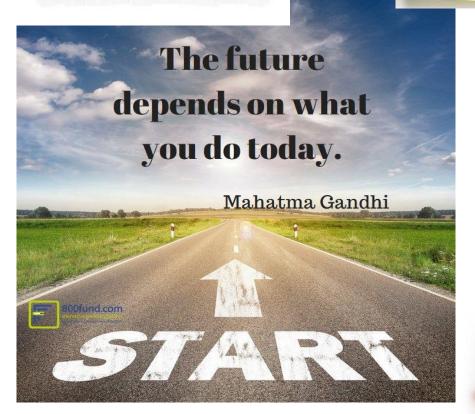
Strategic view on a future proof logistic concept towards 2030

Do!

What's going on and what to do?



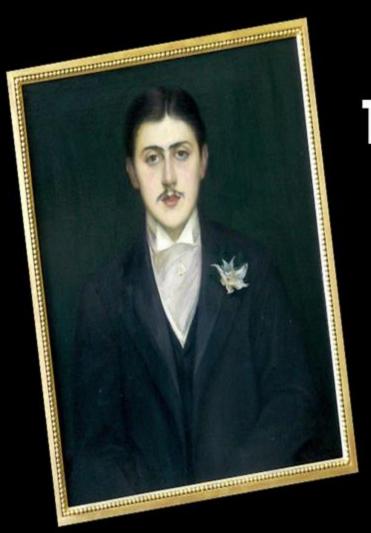




DIRK-JAN DE BRUIJN Innovation, strategy for mobility 11 okt 2023





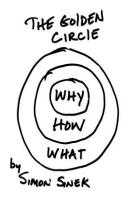


The real voyage of discovery consists not in seeking new landscapes, but in having new eyes.

Marcel Proust

AZ QU OTES

AGENDA



- 1) My dream
- 2) The facts
- 3) What to do to achieve our 2030-goals
- 4) Connection with city distribution
- 5) Use data/digitalization
- 6) A few conclusions









GREAT HONOUR



Honour to share my dreams.

Man of the practice (getting it done): in Powerpoint everything is possible.

- Can't solve our problems with the same way of thinking we used when we created them (Albert Einstein) – if I had an hour to solve a problem, spend 55m thinking about the problem → think big – act small – start now!
- Not about HCT, not about SEC/Duo trailer, about a future-proof transport system: sustainable, smart, save, efficient and executable áll the modalities and in which the nature of goods is dominant in the choice of the right modality.
- A discussion for a view of the facts (less emotions) implementing our 2030 of 2040 ambitions, using the EU-scale (TEN-T corridors) → to implement a lot of innovations → reduction of complexity!
- Use of technique (ICT) absolutely crucial (datasharing, intelligent access).
- Road authorities control the logstic flow time frame/corridor.

EXPERIENCE IN LOGISTICS

- In the autumn of my career 2 decades consultancy (IBM/Deloitte), 2 decades 'civil servant'
- Network leadership connection/link between government/logistic sector appeal on responsibility
- Relevant experience since 2015:













LEARN ING



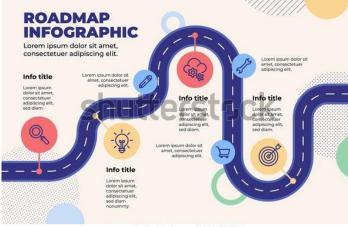
THE FACTS



- In EU: 70% by road, 1/3 of trucks move air.
- Fit for 55 → 55% less emissions (2030) → this is only possible if there will be no competition between modalities and an approach where the nature of the flow of goods is leading.
- Driver shortage now 25% → growing to 40% (2030).
- Maintenance costs infrastructure (NL) now €1,25billion if we do nothing that wil rise 3 to 4 times in 2040!
- Safety: goals towards 2030 (halve the numbers of traffic fatalities) and 2050 ambitions.
- In NL we have since 2019 'logistic agenda 2050' (a strategic frame), still working on a roadmap for coming 3 to 5 years.
- Intermediaite results of the Sustainable Development Goals UN 193 countries (2015-2030): used half of the time, only 12% progress.



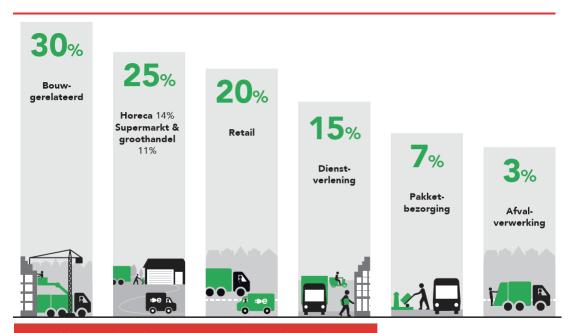
BREAKTHROUGHS: IRREVERSIBLE STEPS

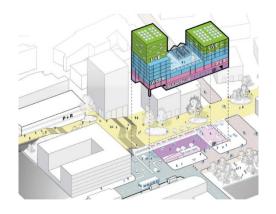


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- Act from the facts, be realistic 2030 in nearly 6 years → create in co-creation with the logistics sector practical feasible roadmaps towards 2030.
- We need all 3 modalities no competition between them.
- The nature of the goods is dominant in the choice of the modality.
- Not only government is responsible, also the logistics partners.
- Reduction complexity → time to market of vehicle innovation.
- Road authorities: steering on logistic flows by data-sharing (license to operate on corridor/timeframe).
- Work more on a EU-scale → join forces where possible.
- Realise that transport and logistics is with 5% GNP an important asset for our future welfare!

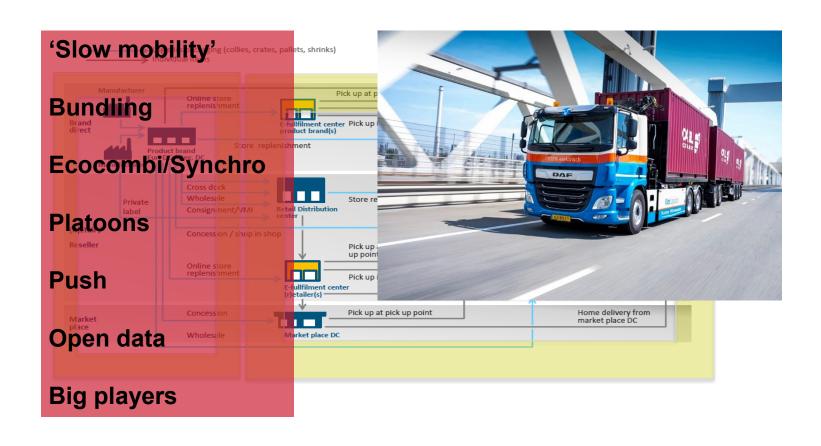
SEC ESSENTIAL FOR IMPLEMENTING CITY DISTRIBUTION



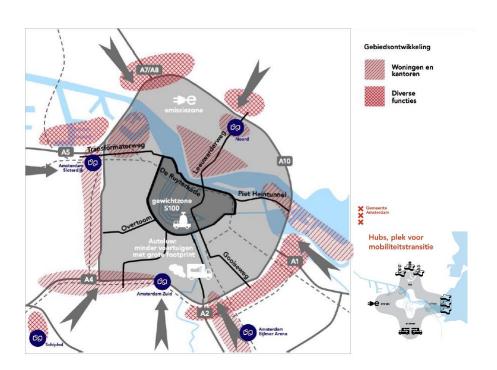


Dagelijks 25.000 bestelauto's en 6.000 vrachtauto's binnen de ring A10. 15% van het verkeer is logistiek.

CONNECTION BETWEEN SEPARATE ISSUES



Hub's



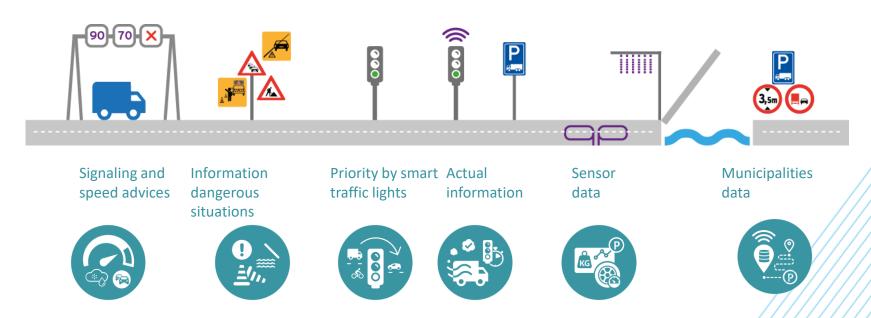






SMART SOLUTIONS — USE CASES

Main categories of use cases





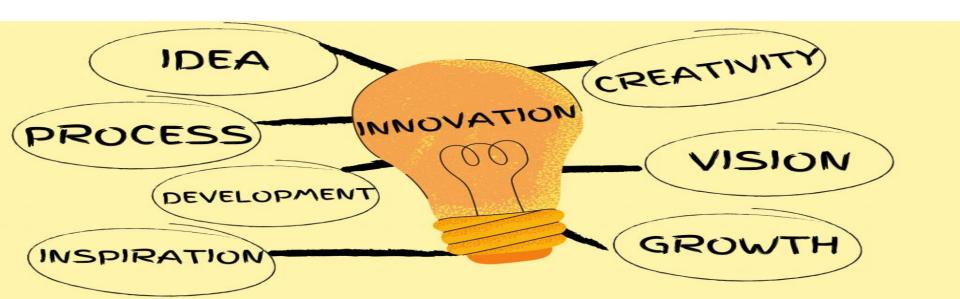
BENEFITS OF USING DATA

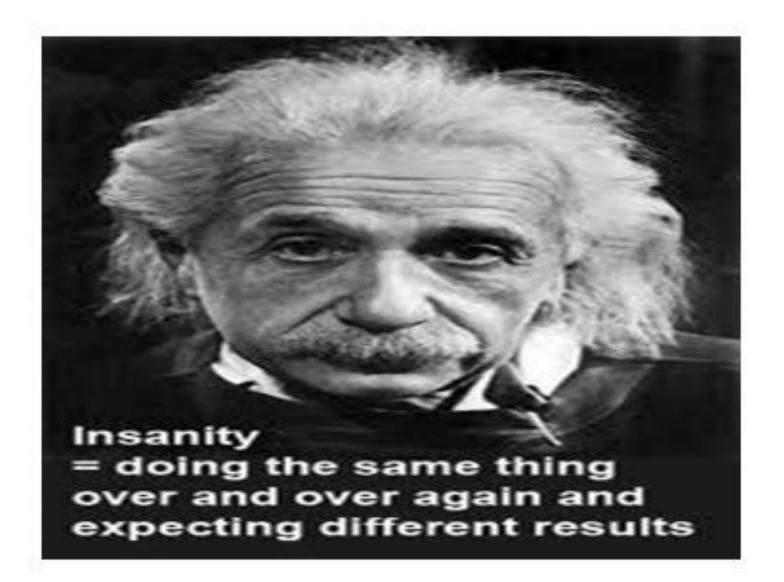
- Fuel cost savings
- Less emissions and more sustainable transport
- Less traffic accidents
- Reduction of travel time and better accessibility
- Alerts by danger, like low tyre pressure
- More accurate estimates for time of arrivals
- Allowing for better and tighter planning
- Reduction of stops at traffic lights
- Better informed and relaxed drivers
- → Road authorities control the logistic flows



IMPLEMENTING HCT IN THE PRACTISE

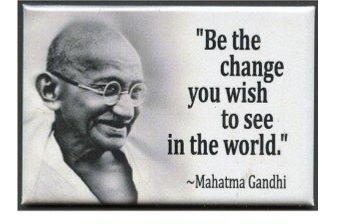
- Focus on the vehicle not on a future proof concept.
- Every authority has it's own rules and own way of implementing HCT.
- Limited extent in exchange experience.
- Complexity of rules and procedures in the chain.
- Time to market (SEC in NL since 2019).





RECOMMENDATIONS AS A CRITICAL FRIEND





- Let's be real about our 2030-ambitions: it's not about the vehicle, it's about a total logistic concept – acting from a vision ('this is the transport system we want to have').
- This means: choices if we look at our ambitions → balance → nature of the goods will have to play a dominant role: what by road, what by modal shift.
- But also connection between separate issues → fluent line, chains
- Operationalized in cocreation with authorities and market (responsibility).
- With an important role for data exchange (road authorities logistics partners).
- Where the time to market for innovations has to improve this means:
 - Reduction of complexity.
 - Professionalization of learning by doing (proof of concepts/living labs).
 - Collaboration between the different authorities in the countries in order to realise a EU approach on innovative vehicle admission.



Steve Jobs 1955-2011

"The ones who are crazy enough to think that they can change the world, are the ones who do."